



**Shiv Chhatrapati Shikshan Sanstha's
Rajarshi Shahu Mahavidyalaya (Autonomous), Latur
Department of Commerce
A) A SUMMARY REPORT**

1) Title of Programme:	Workshop on Retail Management			
2) Name of Organizing Department/Unit:	Commerce			
3) Name of the Coordinator(s)/ Convener(s)/ Organizer(s) of the Programme:	Chairman : Dr.M.H. Gavhane Principal, Rajarshi Shahu Mahavidyalaya (Autonomous),Latur Convener : Dr.P.R.Rodiya Department of Commerce, Rajarshi Shahu Mahahavidyalaya, Latur Special Presence : Dr. A. J. Raju Vice-Principal, Rajarshi Shahu Mahavidyalaya(Autonomous),Latur			
4) Date(s) of the Programme:	23.12.2021			
5) Venue:	At VLC			
6) Target Group:	B.Com & M.Com students			
7) Number of Participants:	Male	Female	Total	
A separate list with signatures be maintained in the department/Unit)	Teaching	02	01	03
	Non-Teaching	--	--	--
	Students	37	98	135
8) Name(s) and details of Resource Person(s), if any:	1. Mr. Rahul Bulani Soft Skill Trainer, Latur 2. Mr. Ashok Deshmukh Soft Skill Trainer, Latur			
9) Total Expenditure for the Programme:	Rs.1000			
10) Source of Funding:	College			

B) Report

i. Title :

Workshop on Retail Management

ii. Introduction

Workshop on Retail Management was organized to provide a chance to interact with experts from the specific field. Discussing about the relevant topics of the particular subject, students tend to learn about the latest information and new skills related to retail management. This workshop will introduce the basic concepts of retailing to the students. The key take away would be understanding how a retail business works, the core issues and challenges involved, the key terms associated with it.

iii. Objectives of the Programme/ issues addressed:

- To instill knowledge on the current development in the Indian retail sector.
- To provide the skill to manage the challenges that is unique to the industry.
- To explore knowledge to the students about the Indian retail market, Retail market trends.
- To guide the students in developing keen insight of retail marketing.

iv. Details of Participants:

Total 138 participants (39 Male and 99 Females) attended the workshop.

v. Brief Summary of Events/ Sessions

The present programme was conducted in 3 sessions. Resource person Mr. Rahul Bulani explained the scope, evolution, role and functions of retailing and the current scenario of the retail industry. The second resource person was Mr. Ashok Deshmukh. He explained the importance of retail strategy, store design & layout and store locations. He further taught the students on how to measure the financial performance and merchandise performance.

vi. Conclusion, with Feedback on the Programme:

As understanding the concepts of retail management is the need of the hour, the present program over different aspect of retail management helped the students of B.Com and M.Com in acquiring the necessary knowledge that helps them understand the functions of a business environment. Along with gaining textual knowledge, students are gaining practical knowledge through such workshops. This program also benefited the students as they learn how to apply and assess appropriate approaches and methods for successful retailing. Students also cleared their various doubts related to how to learn customer behaviour, how to do e-retailing, what are the procedures to go into retailing with the resource person.

vii. Any Appendix :

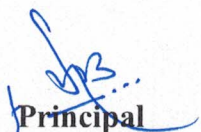
List of Participants attached

Date : 23.12.2021


Convener




HoD
HEAD
Dept. of Commerce
Rajarshi Shahu Mahavidyalaya
LATUR


Principal
PRINCIPAL
Rajarshi Shahu Mahavidyalaya
(Autonomous), Latur

C) Geotagged Photographs / Screenshot :



Dr.A.J.Raju, Vice-Principal giving the introductory speech



Dr.M.H.Gavahne, Principal, guiding the students about etail management



Dr.P.R.Rodiya, Convener, explaining the scope in retail management



Resource person Mr.Rahul Bulani is guiding students about career plans in retail management

D) Link of Video of the programme if any

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E) Copies of Brochure Prepared for the Programme:

F) Any Other Publicity Material :

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Rajarshi ShahuMahavidyalaya (Autonomous), Latur
Workshop on Retail Management
List of Participants (23.12.2021)

Sr.No	Name of Students	Gender	Designation	Class
1	Dr.P.S.Trimukhe	Female	Teacher	--
2	Dr.V.D.Dhumal	Male	Teacher	--
3	Prof.K.B.Walasange	Male	Teacher	--
4	Malge Poonam Shankar	Female	Student	B.Com.I
5	Jadhav Priyanka Deepak	Female	Student	B.Com.I
6	Surwase Vijay Santram	Male	Student	B.Com.I
7	Pulkute Vithoba Rangnath	Male	Student	B.Com.II
8	Lokare Rutuja Somnath	Female	Student	B.Com.II
9	Kokane Shubhangi Sagarchandra	Female	Student	B.Com.III
10	Kadam Shradha Madhav	Female	Student	B.Com.III
11	Bhusare Pavan Dipak	Male	Student	M.Com.I
12	Pawar Shruti Vishwas	Female	Student	M.Com.I
13	Sakhare Vaishnavi Baswaraj	Female	Student	M.Com.I
14	Pawar Sharyu Deepak	Female	Student	M.Com.I
15	Kumbhar Rutuja Sangappa	Female	Student	B.Com.I
16	Kalyani Sharayu Baswaraj	Female	Student	B.Com.I
17	Sonvane Shubham Nanasahab	Male	Student	B.Com.I
18	Sakhare Avinash Madhukar	Male	Student	B.Com.II
19	Mane Nishtha Satyawan	Female	Student	B.Com.II
20	Kumbhar Rutuja Parmeshwar	Female	Student	B.Com.III
21	Linge Sharad Vitthal	Female	Student	B.Com.III
22	Patil Sujata Shivkumar	Female	Student	M.Com.I
23	Shinde Aayasha Yashwant	Female	Student	M.Com.I
24	Pawar Dhanshri Anantrao	Female	Student	M.Com.I
25	Munge Pooja Pandurang	Female	Student	M.Com.I
26	Lomte Sakshi Ashok	Female	Student	B.Com.I
27	Madlapure Tanuja Sudhir	Female	Student	B.Com.II
28	Pathan Farha Parvez	Female	Student	B.Com.III
29	Kulkarni Priya Dhananjay	Female	Student	B.Com.III
30	Patil Seema Madhukar	Female	Student	M.Com.I
31	Pimple Santoshi Maharudra	Female	Student	M.Com.I
32	Mamdge Tejaswini Mahadev	Female	Student	B.Com.I
33	Kaldate Nikita Pandurang	Female	Student	B.Com.I
34	Swami Eknath Umashankar	Male	Student	B.Com.I
35	Sagar Vaibhav Sanjay	Male	Student	B.Com.II
36	Mare Tanuja Rajkumar	Female	Student	B.Com.II
37	Kamble Yogita Prashant	Female	Student	B.Com.III
38	Kshirsagar Prajval Santosh	Female	Student	B.Com.III
39	Apsingekar Anil Shivraj	Male	Student	M.Com.I
40	Mothe Pratiksha Umakant	Female	Student	M.Com.I
41	Pallod Gauri Balkishan	Female	Student	M.Com.I
42	Palkonde Priyanka Govind	Female	Student	M.Com.I
43	Kale Shivani Nanasahab	Female	Student	B.Com.I
44	Kumbhar Sandhya Triambak	Female	Student	B.Com.II
45	Kale Jyoti Narsingrao	Female	Student	B.Com.III
46	Khose Akshay Bhagwan	Female	Student	B.Com.III


47	Adnak Bhairavnath Sunil	Male	Student	M.Com.I
48	Shelke Gitanjali Akash	Female	Student	M.Com.I
49	Salve Prabhuddha Dushyant	Male	Student	B.Com.I
50	Kapse Rajnandini Satish	Female	Student	B.Com.I
51	Mali Rutuja Balaji	Female	Student	B.Com.II
52	Maniyar Ishrak Muniroddin	Female	Student	B.Com.II
53	Shaikh Sahil Taherpasha	Male	Student	B.Com.II
54	Sunape Omkar Sanjay	Male	Student	B.Com.III
55	Kamble Meera Prakash	Female	Student	B.Com.III
56	Shelke Manisha Laxman	Female	Student	M.Com.I
57	Pawar Maya Balwant	Female	Student	M.Com.I
58	Bendke Akash Rajeshwar	Male	Student	M.Com.I
59	Pathan Mariyam Gafur	Female	Student	M.Com.I
60	Kamble Harshada Jagannath	Female	Student	B.Com.I
61	Kutwade Nikita Satish	Female	Student	B.Com.II
62	Shinde Pandurang Balaji	Male	Student	B.Com.III
63	Kamble Rutuja Ramakant	Female	Student	B.Com.III
64	Shete Sakshi Ramchandra	Female	Student	M.Com.I
65	Oni Vidya Vijaykumar	Female	Student	M.Com.I
66	Kulle Sakshi Sanjay	Female	Student	B.Com.I
67	Kolhe Aishwarya Ramdas	Female	Student	B.Com.I
68	Magar Maithili Meghraj	Female	Student	B.Com.II
69	Shaikh Mahetab Rashid	Male	Student	B.Com.III
70	Bhandari Dhiraj Ashok	Male	Student	M.Com.I
71	Joshi Rohini Avinashrao	Female	Student	B.Com.I
72	Katle Shivani Nanasahab	Female	Student	B.Com.I
73	Koli Sakshi Balaji	Female	Student	B.Com.II
74	Kolpe Pallavi Rajkumar	Female	Student	B.Com.II
75	Shaikh Arbaj Ismail	Male	Student	B.Com.II
76	Salagare Akash Gurunath	Male	Student	B.Com.III
77	Kedar Tejasvini Mahadev	Female	Student	B.Com.III
78	Patil Nishigandha Parmeshwar	Female	Student	M.Com.I
79	Pathan Afshan Sattar	Female	Student	M.Com.I
80	Rathod Sonali Ramsing	Female	Student	M.Com.I
81	Sayyad Nihal Maula	Male	Student	B.Com.I
82	Katle Sanskriti Sunil	Female	Student	B.Com.I
83	Sandur Suraj Madhukar	Male	Student	B.Com.II
84	Kamble Pratiksha Anant	Female	Student	B.Com.III
85	Kendre Akshata Bhanudas	Female	Student	B.Com.III
86	Pardeshi Sonali Dinesh	Female	Student	M.Com.I
87	Kerale Sneharani Dattatrya	Female	Student	B.Com.I
88	Kulkarni Rutuja Ram	Female	Student	B.Com.I
89	Kangtikar Aratee Subhash	Female	Student	B.Com.III
90	Kulkarni Rajesh Ravindra	Female	Student	B.Com.III
91	Sirsat Akash Arun	Male	Student	B.Com.III
92	Kendre Dhanashri Vitthal	Female	Student	B.Com.III
93	Shaikh Mumtaj Ghudusab	Female	Student	M.Com.I
94	Pawar Om Vijaykumar	Male	Student	B.Com.I
95	Lobhe Vaidehi Vanraj	Female	Student	B.Com.I
96	Kumbhar Prathmesh Vishnu	Female	Student	B.Com.III

97	Kamble Shubhangi Gopal	Female	Student	B.Com.I
98	Manale Sakshi Sangram	Female	Student	B.Com.I
99	Khandagale Patil Shayadri Madhavrao	Female	Student	B.Com.III
100	Shinde Sambhaji Shivaji	Male	Student	B.Com.I
101	Sandur Vishnu Sandipan	Male	Student	B.Com.I
102	Kamble Pooja Rajendra	Female	Student	B.Com.III
103	Jadhav Ishika Uttam	Female	Student	B.Com.I
104	Khune Pratiksha Dnyanoba	Female	Student	B.Com.I
105	Solanke Suyog Dattarao	Male	Student	B.Com.III
106	Kulkarni Sakshi Dilip	Female	Student	B.Com.I
107	Shinde Rutik Bhimrao	Male	Student	B.Com.I
108	Kadam Kanchan Balaji	Female	Student	B.Com.III
109	Kore Ashlesha Somnath	Female	Student	B.Com.I
110	Revanwar Vedant Purushottam	Male	Student	B.Com.II
111	Kshirsagar Vaishnavi Ram	Female	Student	B.Com.III
112	Kadam Priyanka Lalasaheb	Female	Student	B.Com.I
113	Mane Shraddha Dattatray	Female	Student	B.Com.II
114	Shinde Jaysingh Suresh	Male	Student	B.Com.III
115	Langar Nikita Tanaji	Female	Student	B.Com.I
116	Shinde Akash Shivaji	Male	Student	B.Com.II
117	Kshetrapale Avinash Ram	Female	Student	B.Com.III
118	Sathe Shashank Balaji	Male	Student	B.Com.I
119	Mane Anusaya Rajeshwar	Female	Student	B.Com.II
120	Shivareddy Pramod Anandrao	Male	Student	B.Com.III
121	Lawate Santoshi Rajendra	Female	Student	B.Com.I
122	Sawant Omkar Anant	Male	Student	B.Com.I
123	Kenche Shweta Nagendra	Female	Student	B.Com.I
124	Raut Shivkumar Rajandra	Male	Student	B.Com.II
125	Ranjane Rohit Balaji	Male	Student	B.Com.II
126	Mekale Mukta Chandrakant	Female	Student	B.Com.II
127	Maniyar Nujhat Khalil	Female	Student	B.Com.II
128	Shaikh Adil Jalil	Male	Student	B.Com.III
129	Magar Vaishnavi Vilas	Female	Student	B.Com.III
130	Khatke Shradha Dhuleshwar	Female	Student	B.Com.III
131	Kawdekar Nikita Dayanand	Female	Student	B.Com.III
132	Shinde Shridhar Balaji	Male	Student	B.Com.III
133	Shegdar Swarupa Rahul	Female	Student	M.Com.I
134	Pawar Sneha Gajendra	Female	Student	M.Com.I
135	Shaikh Samreen Yunus	Female	Student	M.Com.I
136	Mothe Aakanksha Narshing	Female	Student	M.Com.I
137	Nelwade Snehal Dhanraj	Female	Student	M.Com.I
138	Bandgar Sneha Shrikishan	Male	Student	M.Com.I

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