

Class : B.Com I (Sem I) **AB**

Subject : Business Economics

Paper : Business Economics

Name of Teacher : Miss. A. D. Savalsure

Summary of Teaching Plan :

Unit	Chapter / Topics		No. of Lectures	Date	Activities/ Assignment/ Test Date
Unit - 1	Introduction		12		
	1.1	Meaning, Definition, Nature and Scope of Business Economics	02	12/09/2020 to 7/10/2020	Guest Lecture
	1.2	Significance of Business Economics	02		
	1.3	Objectives of Business Firm.	02		
	1.4	Meaning of Micro Economics and Macro Economics and it's Characteristics.	02		
	1.5	Difference between Micro and Macro Economics	02		
	1.6	Subject Matter of Micro and Macro Economics	02		
Unit - 2	Utility Analysis		15		
	2.1	Meaning, Definition and Different types of Utility.	05	8/10/2020 to 4/11/2020	Assignment Seminar
	2.2	Comparison between Marginal Utility, Total Utility and Average Utility	05		
	2.3	Cardinal Utility Analysis- Law of Diminishing Marginal Utility, Law of Equi-Marginal Utility and it's importance	04		
	2.4	Ordinal Utility Analysis - Indifference Curve, meaning, properties, map and consumer equilibrium.	01		
Unit - 3	Demand Analysis		12		
	3.1	Meaning and Definition of Demand and it's types.	03	5/11/2020 to 27/11/2020	Unit Test-II & End Sem Exam
	3.2	Determinants of Market Demand.	03		
	3.3	Law of Demand.	03		
	3.4	Variation and Changes in Demand	03		
Unit - 4	Correlation Analysis and Regression Analysis (Two variables)		11		
	4.1	Meaning, Definition and types of Elasticity of Demand	02	28/11/2020 to 17/12/2021	Unit Test-II & End Sem Exam
	4.2	Types of Price Elasticity of Demand, Arc elasticity	03		
	4.3	Income Elasticity of Demand and it's types.	03		
	4.4	Cross Elasticity of Demand and it's types	02		
	4.5	Methods of Measurement of Price Elasticity of Demand	01		
	4.6	Importance of Elasticity of Demand	01		

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Structured Work Plan for Teaching (September 2020 to December 2020)

Class : B.Com I (C) Sem.: I
 Subject : Business Communication
 Paper : Business Communication
 Name of Teacher : Miss. A. D. Savalsure

Summary of Teaching Plan :			
Unit	Chapter / Topics	No. of Lectures	Date
Unit - 1	Introduction to Business Communication	13	14/09/2020 to 06/10/2020
	Topic 1.1 Meaning & Definition of Business Communication	02	
	1.2 Process of Business Communication	02	
	1.3 Objectives of Business Communication	03	
	1.4 Barriers to Business Communication	03	
	1.5 Effective Communication-its features	03	
Unit - 2	Forms of Business Communication	13	07/10/2020 to 28/10/2020
	Topic 2.1 Verbal Communication-Written & Oral	03	
	2.2 Non-Verbal Communication	03	
	2.3 Types of Communication-Formal & Informal	03	
	2.4 Difference between-Written & Oral, Verbal & Non-verbal, Formal & Informal Communication	02	
	2.5 Modern forms of communication	02	
Unit - 3	Business Correspondence	11	29/10/2020 to 18/11/2020
	Topic 3.1 Introduction, Structure and format of business letter	02	
	3.2 Enquiry letter	02	
	3.3 Complaint letter	03	
	3.4 Job Application	02	
	3.5 Sales letter, Purchase order letter	01	
Unit - 4	Group Communication	13	19/11/2020 to 14/12/2020
	Topic 4.1 Meaning and Definition Group Communication	02	
	4.2 Significance & types of group	03	
	4.3 Direction of group	04	
	4.4 Meetings-Meaning, types advantages & disadvantages	02	
	4.5 Notice, agenda & minutes	02	

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Structured Work Plan for Teaching (Jully : 2020 to October 2020)

Class : B.Com II (A & B) Sem.: III
Subject : Economic Planning in India
Paper : Economic Planning in India
Name of Teacher : Prof.Savalsure A.D.

Summary of Teaching Plan :

Unit	Chapter / Topics	No. of Lectures	Date
Unit - 1	Introduction to Business Communication	10	13/07/2020 to 03/08/2020
	Topic 1.1 Objectives of Economic Planning In India	03	
	1.2 Development strategy in India	03	
	1.3 LPG Model of Development	03	
Unit - 2	Public Sector In India	10	04/08/2020 to 25/08/2020
	Topic 2.1 Role of the Public Sector in India	03	
	2.2 Causes for the Expansion of Public Enterprises	03	
	2.3 Performance of Public Sector Undertakings	03	
	2.4 Shortcomings of the Public Sector	01	
Unit - 3	Disinvestment of Public Enterprises	10	28/08/2020 to 18/09/2020
	Topic 3.1 Rationale of Disinvestment	02	
	3.2 Meaning & Types of Disinvestment	03	
	3.3 Emergence of the Disinvestment Policy	03	
	3.4 Case Study on Public Private Partnership	02	
Unit - 4	Privatization, Globalization and its impact on India	10	19/09/2020 to 09/10/2020
	Topic 4.1 Meaning, Scope of Privatization & Its impact limitations	03	
	4.2 Meaning & Concept of Globalization	02	
	4.3 Globalization and its impact on India	03	
	4.4 Present Scenario of Globalization	02	
Unit - 5	Planning Experience & NITI AYOG	10	10/10/2020 to 31/10/2020
	Topic 5.1 Overview of Planning in India	01	
	5.2 'NITI' Ayog: Nature & Functions	03	
	5.3 Objectives & Benefits of NITI Ayog	04	
	5.4 Difference between Planning Commission & NITI Ayog	02	

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Structured Work Plan for Teaching (July : 2020 to Oct. 2020)

Class : B.Com III (B) (semester-V)

Subject : Advance Accounting-1

Paper : Advance Accounting-1 (w.e.f. June 2019)

Name of Teacher : Prof. Savalsure A.D.

Summary of Teaching Plan :

Unit	Chapter / Topics	No. of Lectures	Date
Unit - 1	Departmental Accounting	14	13/07/2020 to 11/08/2020
	Topic 1.1 Meaning of Departmental accounting	1	
	1.2 Advantages of Departmental Accounting	1	
	1.3 Departmental Final Accounts	1	
	1.4 Allocation of Indirect Expenses	1	
	1.5 Inter-Departmental Transfer	1	
	1.6 Practical Problems	9	
Unit - 2	Branch Accounting	13	12/08/2020 to 09/09/2020
	Topic 2.1 Meaning of Branch Accounting	1	
	2.2 Classification of Branches	1	
	2.3 Accountenting for Dependent Branches 2.3.1 Debtors System 2.3.2. Stock & Debtors Systems 2.3.3. Final Account Systems	1	
	2.4 Foreign Branches	2	
	2.5 Practical Problems on Accounting for depending branches	8	
Unit - 3	Valuation of Goodwill	13	10/09/2020 to 05/10/2020
	Topic 3.1 Meaning and Definition of Goodwill	1	
	3.2 Elements of Goodwill	1	
	3.3 Types of Goodwill	1	
	3.4 Methods of Valuation A) Average Profit Method B) Super Profit Method C) Capitalization of Average Profit Method D) Capitalization of Super Profit Method	04	
	3.5 Practical Problems	6	
Unit - 4	Valuation of Shares	14	06/10/2020 to 29/10/2020
	Topic 4.1 Meaning and need for Valuation	1	
	4.2 Factors affectinig Valuation	2	
	4.3 Methods of Valuation a) Asset backing or intrinsic value Method b) Yield Valuation method	5	

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Structured Work Plan for Teaching (July : 2020 to Oct 2020)

Class : M.Com. II (semester-III)

Subject : Applied Cost Accounting

Paper : Applied Cost Accounting(w.e.f.June 2019)

Name of Teacher : Prof. Savalsure A.D.

Summary of Teaching Plan :			
Unit	Chapter / Topics		No. of Lectures
Unit - 1	Standard Costing		12
	Topic 1.1	Meaning of Standard Costing, Standard Costing as Management Tool	3
	1.2	Historical Costing, Estimated Costing, Budgetary Control & Standard Costing	3
	1.3	Limitations of Standard Costing	3
	1.4	Standard Costing & its Determination	3
Unit - 2	Variance Analysis		11
	Topic 2.1	Cost Variances: Meaning of Direct & Indirect, Concept of Cost Variances	2
	2.2	Direct Material Variances - 1) Direct Material Variance 2) Direct material usage Variance	4
	2.3	Direct Labour Cost Variances 2.3.1 Direct Labour Rate Variances 2.3.2 Direct Labour efficiency Variances	5
Unit - 3	Overhead Variance Analysis		10
	Topic 3.1	Definition & nature of Overheads	2
	3.2	Overhead Variances Analysis- 1) Variable Production overhead expenditure variance 2) Variable overhead efficiency variance	4
	3.3	Fixed Production Overhead Variance- 1) Fixed Production Overhead Variance 2) Fixed Production Volume Variance 3) Fixed Production Capacity Variance	4
Unit - 4	Job Costing & Batch Costing		10
	Topic 4.1	Meaning of Job Costing, Features	1
	4.2	Job Costing Procedure & preparation of Job cost sheet	2
	4.3	Meaning of Batch Costing, Economic batch quantity approach	3
	4.4	Preparation of Batch cost sheet	4
Unit - 5	Joint Product & By-Product Costing		11
	Topic 5.1	Meaning of Joint product, Co-product	2
	5.2	Costing of Joint product	2
	5.3	Meaning of By-Product & Joint product Vs By product	4
	5.4	Accounting Treatment of by product	3

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Class : B.Com I (B) (semester-II)

Subject : Business Environment

Paper : Business Environment(w.e.f.June 2020)

Name of Teacher : Prof.A.D.Savalsure

Summary of Teaching Plan :

Unit	Chapter / Topics	No. of Lectures	Date
Unit - 1	Introduction to Business Environment	10	15/03/2021 to 30/03/2021
	Topic 1.1 Concept and Characteristics Business Environment	2	
	1.2 Nature and Significance of Business Environment	2	
	1.3 Types of Business Environment	1	
	1.4 Environmental Analysis- Process, Importance and Limitations of Environmental Analysis	2	
	1.5 Techniques of Environmental Analysis-SWOC, PESTLE, QUEST.	3	

Unit - 2	Economic Environment	10	31/03/2021 to 20/04/2021
	Topic 2.1 Concept of Economic Environment	2	
	2.2 Features of Indian Economy	2	
	2.3 Types and Features of Economic System-Capitalistic Economy, Socialist Economy And Mixed Economy	3	
	2.4 Economic Policies-Recent Recent Monetary Policies, Recent Fiscal Policies	3	

Unit - 3	Financial Environment	10	22/04/2021 to 10/05/2021
	Topic 3.1 Meaning and Constituents of Financial Systems	1	
	3.2 Meaning And Difference between Banking & Non-Banking Financial Institutions	1	
	3.3 Meaning & Importance of Financial Services- Mutual Funds, Investment Trust, Venture Capital Funds	4	
	3.4 Commercial Banking- Meaning and Functions	2	
	3.5 Stock Exchange- Meaning and Functions	2	

Unit - 4	Schemes of Prime Minister of India	10	11/05/2021 to 27/05/2021
	Topic 5.1 Introduction, Background	1	
	5.2 Make in India, Digital India, Stand up India	2	
	5.3 Startup India, Jan-Dhan Yojana, Kishu Bharat, Skill India	2	
	5.4 Mudra Yojana, Garib Kalyan Rojgar Abhiyan	2	
	5.5 Atmanirbhar Bharat Abhiyan, PM-Kisan Samman Nidhi Yojana, Kisan Credit Card.	3	

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Structured Work Plan for Teaching (March-2021 to May-2021)

Class : B.Com I (C) (semester-II)

Subject : Business Economics

Paper : Business Economics

Name of Teacher : Prof.A.D.Savalsure

Summary of Teaching Plan :

Unit	Chapter / Topics	No. of Lectures	Date
Unit - 1	Supply Analysis	10	
	Topic 1.1 Meaning of Production, Stock and Supply	2	12/03/2021 to 27/03/2021
	1.2 Determinants of Supply	2	
	1.3 Individual Supply & Market Supply	2	
	1.4 Law of Supply	2	
	1.5 Variation & Changes in Supply.	2	
Unit - 2	Factors of Production	10	
	Topic 2.1 Meaning of Land & its Characteristics	2	31/03/2021 to 17/04/2021
	2.2 Meaning of Labour & its Characteristics	2	
	2.3 Meaning of Capital, & its Characteristics and Types.	3	
	2.4 Meaning of Entrepreneur, Qualities and Functions of Entrepreneur.	3	
Unit - 3	Financial Environment	10	
	Topic 3.1 Concept of Production Function.	2	22/04/2021 to 07/05/2021
	3.2 Law of Variable Proportion.	2	
	3.3 Law of Return to scale.	2	
	3.4 ISO Quant and its Properties.	2	
	3.5 Marginal Rate of Technical Substitution	1	
	3.6 Equilibrium of Producer	1	
Unit - 4	Schemes of Prime Minister of India	10	
	Topic 4.1 Different Cost Concepts-Explicit cost, Implicit Cost, Fixed Cost, Variable Cost, Marginal Cost, Average cost, Total Cost.	4	08/05/2021 to 29/05/2021
	4.2 Short Run Cost Curves-Marginal Cost And Variable Cost,	4	
	4.3 Long Run Cost Curves	3	

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Structured Work Plan for Teaching (Feb.-2021 to May-2021)

Class : B.Com II (A and B) (semester-IV)
Subject : Economic Development In India
Paper : Economic Development In India (w.e.f.June 2017)
Name of Teacher : Prof.A.D.Savalsure

Summary of Teaching Plan :

Unit	Chapter / Topics	No. of Lectures	Date
Unit - 1	Indian Agriculture Development During Five Year Plan	8	
	Topic 1.1 The Role of Agriculture in the National Economy	2	24/02/2021 to 06/03/2021
	1.2 Mechanised or Modern Farming In India	2	
	1.3 Green Revolutions and its Impact- The Futer Prospect	2	
	1.4 New Thrust areas in Agriculture-Shade Net &poly House	1	
	1.5 Cropping Patern in India- Since 1951	1	
Unit - 2	Development of Irrigation and Other Agricultural Inputs	08	
	Topic 2.1 Needs and Mode of Irrigation	2	10/03/2021 to 24/03/2021
	2.2 Irrigation during Planning (Five Year) Era	2	
	2.3 Private Sector Participation in Irrigation	1	
	2.4 Improved Seeds, Fertilisers and Pesticides, Disadvantages of indiscriminate use of Fertilizers & Pesticides	2	
	2.5 Emergence of Dry Farming	1	
Unit - 3	Poverty in India & Unemployment In India	9	
	3.1 Meaning and Concept of Poverty	2	10/04/2021 to 09/04/2021
	3.2 Poverty in India :Causes & Remedies.	2	
	3.3 Economic Reforms & Reduction of Poverty	2	
	3.4 Concept of Unemployment-Types	2	
	3.5 Various schemes to reduce unemployment	1	
Unit - 4	Balanced Regional Development	09	
	Topic 5.1 Meaning of Balanced Regional Development	2	10/04/2021 to 29/04/2021
	5.2 Indicators of Regional Imbalance	2	
	5.3 Causes of Economic Regional Imbalance	2	
	5.4 Regioal Disparities in India	2	
	5.5 Policy Measures to Reduce regional Disparities	1	
Unit - 5	Service Sector Development in India	9	
	Topic 5.1 Role of service sector in National Economy	2	30/04/2021 to 15/05/2021
	5.2 Progress of service sector in India	2	
	5.3 Impactof Changes in Service sector in India	1	
	5.4 Scope of the development of service sector in India	2	
	5.5 Challenges of Service Sector in India	2	

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Structured Work Plan for Teaching (Feb.-2021 to May-2021)

Class : M.Com II (semester-IV)
Subject : Banking and Finance- Financial Services- IV
Paper : Banking and Finance- Financial Services- IV
Name of Teacher : Prof.A.D.Savalsure

Summary of Teaching Plan :

Unit	Chapter / Topics	No. of Lectures	Date
Unit - 1	Mutual Funds	12	
	Topic 1.1 Introduction, Meaning, Definitions of Mutual Fund, Importance of Mutual Fund	2	22/02/2021 to 13/03/2021
	1.2 Types/Classification of Funds	3	
	1.3 Management and Operation of the Fund	2	
	1.4 Net Asset Value, Performance Evaluation of Mutual Fund-	2	
	1.5 Seasons for Slow Growth, Maturity of Mutual Fund	3	
Unit - 2	Merchant Banking	13	
	Topic 2.1 Introduction, Meaning, Definition of Merchant Banking,	2	15/03/2021 to 06/04/2021
	2.2 Difference Between Merchant Banks and Commercial	2	
	2.3 Services of Merchant Banks- Issue Management, Portfolio	3	
	2.4 Problems of Merchant Bankers in India	3	
	2.5 Scope of Merchant Banking In India	3	
Unit - 3	Credit Rating	13	
	3.1 Meaning, Definition, Origin of Credit Rating	3	09/04/2021 to 01/05/2021
	3.2 Functions of Credit Rating, Benefits of Credit Rating	3	
	3.3 Process of Credit Rating, SBI Guidelines regarding Credit	2	
	3.4 Credit Rating Agencies- CRISIL, ICRA, CARE, Moody's	3	
	3.5 Limitations of Credit Rating	2	
Unit - 4	Stock Exchange	13	
	Topic 4.1 Meaning and Functions of Stock Exchange	2	03/05/2021 to 24/05/2021
	4.2 Bombay Stock Exchange- Establishment, Stock Index,	3	
	4.3 NSE- Objectives, Features of NSE	3	
	4.4 OTCEI- Features, Promoters, Trading in OTCEI	3	
	4.5 Comparison Between BSE, NSE and OTCEI	2	
Unit - 5	Special Financial Services	13	
	Topic 5.1 Hire Purchase- Meaning and Concept	3	25/05/2021 to 18/06/2021
	5.2 Leasing- Types of Lease	4	
	5.3 Concept of Factoring	3	
	5.4 Forfeiting and Venture Capital	3	

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