



**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
**Department of Commerce**  
**Teaching Plan (Term-I)**

(Academic Year 2021-22)



**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. AB	Sem. III	Miss J. M. Shaikh	Human Resource Management	U-HRM-377	03	50	75

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Human Resource Management	12	02/07/2021 to 28/07/2021	PPTs, Assignments	Unit Test – I
2	Job Analysis and Job Design	14	29/07/2021 to 28/08/2021		
3	Recruitment & Selection	12	29/08/2021 to 25/09/2021	PPTs, Assignments	Unit Test - II
4	Training & Development	12	26/09/2021 to 02/11/2021		
Total		50			

*Miss J. M. Shaikh*  
Subject Teacher

Miss J. M. Shaikh

*Dr. P. S. Trimukhe*  
HoD

Dr. P. S. Trimukhe

Head  
Department of Commerce  
Rajarshi Shahu Mahavidyalaya,  
(Autonomous), Latur

*Dr. M. H. Gavhane*  
Principal

Dr. M. H. Gavhane  
PRINCIPAL  
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(Autonomous)



**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
**Department of Commerce**  
**Teaching Plan (Term-I)**



**(Academic Year 2021-22)**

**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. C	Sem. III	Miss. J. M. Shaikh	Retail Management	U-REM-378	03	50	75

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Retail Management	12	02/07/2021 to 28/07/2021	PPTs, Assignments	Unit Test – I
2	Consumer Buying Behaviour and Online Retailing	12	29/07/2021 to 28/08/2021		
3	Franchising, Brand and Mall Management	14	29/08/2021 to 25/09/2021	PPTs, Assignments	Unit Test - II
4	Retail Communication and Promotion	12	26/09/2021 to 02/11/2021		
Total		50			

*Signature*  
Subject Teacher

Miss.J. M. Shaikh

*Signature*  
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**Teaching Plan (Term-I)**

(Academic Year 2021-22)



**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. AB	Sem. III	Miss. J. M. Shaikh	Business Ethics	U-ADC-334-B	03	50	75

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Business Ethics	13	02/07/2021 to 28/07/2021	PPTs, Assignments	Unit Test – I
2	Ethical Aspects in Marketing	12	29/07/2021 to 28/08/2021		
3	Ethics in Human Resource Management	13	29/08/2021 to 25/09/2021	PPTs, Assignments	Unit Test - II
4	Ethics and Information Technology	12	26/09/2021 to 02/11/2021		
Total		50			

*Signature*  
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Miss J. M. Shaikh

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**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
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**Teaching Plan (Term-I)**

**(Academic Year 2021-22)**



**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. III Div. ABC	Sem. V	Miss. J. M. Shaikh	Entrepreneurship Development- II	U-END-596-E	03	50	75

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Opportunity Identification & Selection	13	02/07/2021 to 28/07/2021	PPTs, Assignments	Unit Test – I
2	Formulation Of Business Plan	12	29/07/2021 to 28/08/2021		
3	Financing of MSMEs	13	29/08/2021 to 25/09/2021	PPTs, Assignments	Unit Test - II
4	Project Appraisal	12	26/09/2021 to 02/11/2021		
Total		50			

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Subject Teacher

Miss J. M. Shaikh

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**Department of Commerce**  
**Teaching Plan (Term-I)**

**(Academic Year 2021-22)**



**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	M.Com I	Sem. I	Miss. J. M. Shaikh	Marketing Management- I	P-MAM-118	05	60	100

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Marketing Management	12	02/07/2021 to 21/07/2021	PPTs, Assignments	Unit Test – I
2	Marketing Mix	12	22/07/2021 to 16/08/2021		
3	Market Segmentation & Product Positioning	12	17/08/2021 To 21/09/202	PPTs, Assignments	Unit Test - II
4	Consumer Behaviour and Marketing Environment	12	22/09/2021 To 15/10/2021		
5	Distribution Decision and Promotion Decision	12	16/10/2021 To 02/11/2021		
Total		60	Unit Test – I		

*Signature*  
Subject Teacher

Miss J. M. Shaikh

*Signature*  
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**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
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**Teaching Plan (Term-I)**



**(Academic Year 2021-22)**

**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	M.Com II	Sem.	Miss. J. M. Shaikh	Banking and Finance-II	P-BFI-319	05	60	100

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Financial Institution	10	02/07/2021 to 21/07/2021	PPTs, Assignments	Unit Test – I
2	Agricultural and Rural Financial Institutions	14	22/07/2021 to 16/08/2021		
3	Introduction to Development Banks	14	17/08/2021 to 21/09/2021	PPTs, Assignments	Unit Test - II
4	International Financial Institutions	11	22/09/2021 to 15/10/2021		
5	BASEL Accord	11	16/10/2021 to 02/11/2021		
Total		60			

  
Subject Teacher

Miss J. M. Shaikh

  
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**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
**Department of Commerce**  
**Teaching Plan (Term-I)**

**(Academic Year 2021-22)**



**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Voc II	Sem. III	Miss. J. M. Shaikh	Financial Management-I	U-FIM-448	05	60	100

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Nature, Scope and Functions of Financial Management	14	02/07/2021 to 28/07/2021	PPTs, Assignments	Unit Test - I
2	Capital Structure	16	29/07/2021 to 28/08/2021		
3	Capital Budgeting	16	29/08/2021 to 25/09/2021	PPTs, Assignments	Unit Test - II
4	Capital Rationing	14	26/09/2021 to 02/11/2021		
Total		60			

**Subject Teacher**

**Miss J. M. Shaikh**

**Head**

**Dr. P. S. Trimukhe**

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**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
**Department of Commerce**  
**Teaching Plan (Term-I)**

**(Academic Year 2021-22)**



**1. Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Voc (CT)	Sem. III	Miss. J. M. Shaikh	Business Communication	U-BUC-428	05	60	100

**2. Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Business Communication	15	02/07/2021 to 28/07/2021	PPTs, Assignments	Unit Test – I
2	Forms of Business Communication	14	29/07/2021 to 28/08/2021		
3	Business Correspondence	15	29/08/2021 to 25/09/2021	PPTs, Assignments	Unit Test - II
4	Basics Understanding of Legal deeds and document	16	26/09/2021 to 02/11/2021		
Total		60			

  
Subject Teacher

Miss J. M. Shaikh

  
HOD

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**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
**Department of Commerce**  
**Teaching Plan (Term II)**  
**(Academic Year 2021-22)**



**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. A	Sem. IV	Miss. J. M. Shaikh	Financial Management	U-FIM-477	03	50	75

**2. Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Dates	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Basics of Financial Management	10	17/12/2021 to 07/01/2022	PPTs, Lectures, Assignments	Unit Test – I
2	Cost of Capital	12	08/01/2022 to 29/01/2022		
3	Capital Structure and Leverage	12	31/01/2022 to 12/03/2022	PPTs, Assignments	Unit Test - II
4	Capital Budgeting and Capital Rationing	16	14/03/2022 to 16/04/2022		
<b>Total</b>		<b>50</b>			

*Signature*

**Subject Teacher**

**Miss. J. M. Shaikh**

*Signature*

**HOD**

**Dr. P. S. Trimukhe**

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**Department of Commerce**  
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**(Autonomous), Latur**

*Signature*

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**Dr. M. H. Gavhane**

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**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
**Department of Commerce**  
**Teaching Plan (Term II)**

(Academic Year 2021-22)

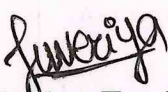


**1.Details of Classes to be taught:**


Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B. Com II Div. B	Sem. IV	Miss. J. M. Shaikh	Financial Management	U-FIM-477	03	50	75

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Dates	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Basics of Financial Management	10	17/12/2021 to 06/01/2022	PPTs, Assignments	Unit Test – I
2	Cost of Capital	12	10/01/2022 to 10/02/2022		
3	Capital Structure and Leverage	12	14/02/2022 to 17/03/2022	PPTs, Assignments	Unit Test - II
4	Capital Budgeting and Capital Rationing	16	21/03/2022 to 16/04/2022		
Total		50			

  
Subject Teacher  
Miss.J.M.Shaikh

  
HoD  
Dr. P. S. Trimukhe  
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**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
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**Teaching Plan (Term II)**

**(Academic Year 2021-22)**



**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com II Div. C	Sem-IV	Miss. J. M. Shaikh	Principles and Practices of Insurance	U-PPI-478	03	50	75

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Dates	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Insurance	12	17/12/2021 to 06/01/2022	PPTs, Assignments	Unit Test – I
2	Reforms of Insurance Sector	12	10/01/2022 to 10/02/2022		
3	Legal framework of Insurance	12	14/02/2022 to 17/03/2022	PPTs, Assignments	Unit Test - II
4	Insurance Services, Claim Settlement and Policy Servicing	14	21/03/2022 to 16/04/2022		
Total		50			

*Miss. J. M. Shaikh*  
Subject Teacher

Miss.J .M .Shaikh.

*Dr. P. S. Trimukhe*  
HoD

Dr. P. S. Trimukhe  
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**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
**Department of Commerce**  
**Teaching Plan (Term II)**  
**(Academic Year 2021-22)**



**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. BC	Sem IV	Miss.J.M. Shaikh	Business Ethics	U-ADC-434-B	03	50	75

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Business Ethics	13	22/12/2021 to 07/01/2022	PPTs, Assignments	Unit Test – I
2	Ethical Aspects in Marketing	13	08/01/2022 to 09/02/2022		
3	Ethics in Human Resource Management	12	10/02/2022 to 17/03/2022	PPTs, Assignments	Unit Test - II
4	Ethics and Information Technology	12	18/03/2022 to 16/04/2022		
Total		50			

*Subject Teacher*  
Subject Teacher

Miss. J. M. Shaikh

*Head*  
HoD

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**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**  
**Department of Commerce**  
**Teaching Plan (Term II)**  
**(Academic Year 2021-22)**



**1. Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com III Div. ABC	Sem VI	Miss.J.M. Shaikh	Entrepreneurship Development - IV	U-END-696-E	03	50	75

**2. Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Entrepreneurial Motivation	13	17/12/2021 to 07/01/2022	PPTs, Assignments	Unit Test – I
2	Intellectual Property Rights and MSMEs	12	08/01/2022 to 29/01/2022		
3	TQM FASSAI and KAIZEN techniques for MSMEs	13	31/01/2022 to 12/03/2022	PPTs, Assignments	Unit Test - II
4	Export Documents & Procedure for Small Scale Enterprises	12	14/03/2022 to 16/04/2022		
Total		50			

*Signature*  
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Miss. J. M. Shaikh

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Unit Test - II



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**1.Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Voc. II Retail Management	Sem-IV	Miss.J.M. Shaikh	Financial Management II	U-FIM-546	05	60	100

**2.Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Cost of Capital	14	22/12/2021 to 07/01/2022	PPTs, Assignments	Unit Test – I
2	Capital Leverage	14	08/01/2022 to 09/02/2022		
3	Marginal Costing	16	10/02/2022 to 17/03/2022	PPTs, Assignments	Unit Test - II
4	Working Capital Management	16	18/03/2022 to 16/04/2022		
Total		60			

  
Subject Teacher

Miss.J.M.Shaikh

  
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