



(Academic Year 2021-22)

1.Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. AB	Sem. III	Miss J. M. Shaikh	Human Resource Management	U-HRM- 377	03	50	75

2.Summary of Lesson Plan:

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Sr No	Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Introduction to Human Resource Management	12	02/07/2021 to 28/07/2021	Crohis Lee	otar Morks
2	Job Analysis and Job Design	14	29/07/2021 to 28/08/2021	– PPTs, Assignments	
3		12	29/08/2021 to 25/09/2021	PPTs,	Unit Test -
4	Training & Development	12	26/09/2021 to 02/11/2021	Assignments	H No. of <i>i</i> den ment soll tepts and
-	Total	50			date

Subject Teacher

Miss J. M. Shaikh

Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur

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Dr. M. H. Gavhane **PRINCIPAL** Rajarshi Shahu Mahavidyalaya,Latur (Autonomous)

Unit Test -

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(Academic Year 2021-22)

1.Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. C	Sem. III	Miss. J. M. Shaikh	Retail Management	U-REM- 378	03	50	75

2.Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Introduction to Retail Management	12	02/07/2021 to 28/07/2021	Series To	ures Harks
2	Consumer Buying Behaviour and Online Retailing	12	29/07/2021 to 28/08/2021	– PPTs, Assignments	Unit Test – 1 75
3 11	Franchising,Brand and Mall Management	14	29/08/2021 to 25/09/2021	PPTs,	Unit Toot
4	Retail Communication and Promotion	12	26/09/2021 to 02/11/2021	Assignments	Unit Test - II Test/Assign topic mith
	Total	50	U		hani

Juleo Subject Teacher

Miss.J. M. Shaikh

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Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur

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Dr. M. H. Gavhane PRINCIPAL Rajarshi Shahu Mahavidyalaya,Latur (Autonomous)

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(Academic Year 2021-22)

1.Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. AB	Sem. III	Miss. J. M. Shaikh	Business Ethics	U-ADC- 334-B	03	50	75

2.Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date	
1	Introduction to Business Ethics	13 150 11	02/07/2021 to 28/07/2021	PPTs,	Unit Test – I	
2	Ethical Aspects in Marketing	12	29/07/2021 to 28/08/2021	Assignments		
3	Ethics in Human Resource Management	13	29/08/2021 to 25/09/2021	PPTs,	Unit Test -	
4	Ethics and Information Technology	12	26/09/2021 to 02/11/2021	Assignments -	-II No. of A	
0	Total	50		be organized	topic and	

Subject Teacher

Miss J. M. Shaikh

Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur

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Dr. M. H. Gavhane PRINCIPAL Rajarshi Shahu Mahavidyalaya, Latur (Autonomous)

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(Academic Year 2021-22)

1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. III Div. ABC	Sem. V	Miss. J. M. Shaikh	Entrepreneurship Development- II	U-END- 596-E	03	50	75

2.Summary of Lesson Plan:

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Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Opportunity Identification & Selection	13	02/07/2021 to 28/07/2021	Credits- PPTs,	Unit Test – I
2	Formulation Of Business Plan	12	29/07/2021 to 28/08/2021	Assignments	75 Ont Test – T
3	Financing of MSMEs	13	29/08/2021 to 25/09/2021	PPTs,	Unit Test -
4	Project Appraisal	12	26/09/2021 to 02/11/2021	Assignments Academie activities to	II No. of Lest/Assign ment with
	Total	50		bert seconded	michad

Subject Teacher

Miss J. M. Shaikh

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Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur Dr. M. H. Gavhane PRINCIPAL Rajarshi Shahu Mahavidyalaya, Latur (Autonomous)





(Academic Year 2021-22)

1.Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	M.Com I	Sem. I	Miss. J. M. Shaikh	Marketing Management- I	P-MAM- 118	05	60	100

2.Summary of Lesson Plan:

No. of Expected Academic Test/Assign Sr. Unit and Chapter to be No. of Date activities to No. ment with Covered Lectures be organized topic and date Introduction to Marketing 02/07/2021 Management 1 12 to Fotal Marl 21/07/2021 PPTs. Unit Test - I Marketing Mix 22/07/2021 Assignments 2 12 to 16/08/2021 (11) 100 Market Segmentation & 17/08/2021 **Product Positioning** 3 То 12 21/09/202 2.501 Consumer Behaviour and Marketing Environment 22/09/2021 PPTs. 4 Unit Test -12 issign To Assignments II ` ment with 15/10/2021 Distribution Decision and nd and 16/10/2021 **Promotion Decision** 5 To 12 02/11/2021 Total 60 Unit Test - I X. wei Subject Teacher Miss J. M. Shaikh Dr. P. S. Trimukhe Dr. M. H. Gavhane

Dr. M. H. Gavhane **PRINCIPAL** Rajarshi Shahu Mahavidyalaya,Latur (Autonomous)

Unit Test -

Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur

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(Academic Year 2021-22)

1.Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	M.Com II	Sem.	Miss. J. M. Shaikh	Banking and Finance-II	P-BFI- 319	05	60	100

2.Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date	
121	Introduction to Financial Institution	10	02/07/2021 to 21/07/2021	PPTs,	Unit Test – I	
2	Agricultural and Rural Financial Institutions	14	22/07/2021 to 16/08/2021	Assignments		
3	Introduction to Development Banks	14	17/08/2021 to 21/09/2021		100 - 100 - 100	
4	International Financial Institutions	11	22/09/2021 to 15/10/2021	PPTs, Assignments	Unit Test - II	
5	BASEL Accord	11	16/10/2021 to 02/11/2021	he deganized	topic and date	
	Total	60				

Subject Teacher

Miss J. M. Shaikh

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Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur

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Dr. M. H. Gavhane PRINCIPAL Rajarshi Shahu Mahavidyalaya,Latur (Autonomous)







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1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Voc II	Sem. III	Miss. J. M. Shaikh	Financial Management-I	U-FIM-	05	60	100

2.Summary of Lesson Plan:

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Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Nature,Scope and Functions of Financial Management	14	02/07/2021 to 28/07/2021	PPTs,	Unit Test – I
2	Capital Structure	16	29/07/2021 to 28/08/2021	Assignments	
3	Capital Budgeting	16	29/08/2021 to 25/09/2021	PPTs,	Unit Test -
4	Capital Rationing	14	26/09/2021 Assignme to 02/11/2021		II
	Total	60		be organized	topic and

Subject Teacher

Miss J. M. Shaikh

Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur

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Dr. M. H. Gavhane PRINCIPAL Rajarshi Shahu Mahavidyalaya,Latur (Autonomous)

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(Academic Year 2021-22)



1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Voc (CT)	Sem. III	Miss. J. M. Shaikh	Business Communication	U-BUC- 428	05	60	100

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignm ent with topic and date
11.	Introduction to Business Communication	15	02/07/2021 to 28/07/2021	PPTs,	Unit Test – I
2	Forms of Business Communication	14	29/07/2021 to 28/08/2021	Assignments	
3	Business Correspondence Basics Understanding of Legal deeds and document	15	29/08/2021 to 25/09/2021	_ PPTs,	- 100
4		16	26/09/2021 to 02/11/2021	Assignments	Unit Test - II
Nr. N. J	Total	60	Conge 1	Activities to be or Phulzed	Fest/Assignm

Subject Teacher

Miss J. M.Shaikh

Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous). Latur

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Dr. M. H. Gavhane PRINCIPAL Rajarshi Shahu Mahavidyalaya,Latur (Autonomous)

Unit Test - 11







1.Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. A	Sem. IV	Miss. J. M. Shaikh	Financial Management	U-FIM- 477	03	50	- 75

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Dates	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Basics of Financial Management	10	17/12/2021 to 07/01/2022	PPTsj.ccm	Unit Test – I
2	Cost of Capital	12	08/01/2022 to 29/01/2022	Assignments	75
3	Capital Structure and Leverage	12	31/01/2022 to 12/03/2022	PPTs,	Unit Test -
4	Capital Budgeting and Capital Rationing	16	14/03/2022 to 16/04/2022	- Assignments	ment with topic and date
	Total	50	191 191		

Subject Teacher

Miss. J. M. Shaikh



Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur

Dr. M. H.Gavhane PRINCIPAL Rajarshi Shahu Mahavidyalaya,Latur (Autonomous) PPIS. Unit Lest -



(Academic Year 2021-22)



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1.Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B. Com II Div. B	Sem. IV	Miss. J. M. Shaikh	Financial Management	U-FIM- 477	03	50	75

2.Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	na (A otosiona Dates	Academic activities to be organized	No. of Test/Assign ment with topic and date	
1.12et 1 -	Basics of Financial Management	10	17/12/2021 to 06/01/2022	PPTs,	Unit Test – I	
2	Cost of Capital	12	10/01/2022 to 10/02/2022	Assignments	es marks	
3	Capital Structure and Leverage	12	14/02/2022 to 17/03/2022	PPTs,	Unit Test -	
4	Capital Budgeting and Capital Rationing	, 16t	21/03/2022 to 16/04/2022	Assignments	No. of Fest/Assign	
	Total	50		a an amara	kerester skirte	

Subject Teacher

Miss.J.M.Shaikh

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Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya,

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Dr. M. H. Gayhane PRINCIPAL Rajarshi Shahu Mahavidyalaya,Latur (Autonomous)

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(Academic Year 2021-22)

1.Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com II Div. C	Sem- IV	Miss. J. M. Shaikh	Principles and Practices of Insurance	U-PPI- 478	03	50	75

2.Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Dates	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Introduction to Insurance	12	17/12/2021 to 06/01/2022		
2	Reforms of Insurance Sector	12	10/01/2022 to 10/02/2022	PPTs, Assignments	Unit Test – I
3	Legal framework of Insurance	12	14/02/2022 to 17/03/2022	DDT	
4	Insurance Services, Claim Settlement and Policy Servicing	14	21/03/2022 to 16/04/2022	- PPTs, Assignments	Unit Test - menIIwith Lopic and date
5.	Total	50			

Subject Teacher

Miss.J.M.Shaikh



Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur

rincipal

Dr. M. H.Gavhane PRINCIPAL Rajarshi Shahu Mahavidyalaya,Latur (Autonomous)

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(Academic Year 2021-22)

1.Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. BC	Sem IV	Miss.J.M. Shaikh	Business Ethics	U- ADC- 434-B	03	50	75

2.Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Introduction to Business Ethics	13	22/12/2021 to 07/01/2022	PPTs,	Unit Test – I
2	Ethical Aspects in Marketing	13	08/01/2022 to 09/02/2022	Assignments	75
3	Ethics in Human Resource Management	12	10/02/2022 to 17/03/2022	PPTs,	Unit Test -
4	Ethics and Information Technology	12	18/03/2022 to 16/04/2022	Assignments	Test/Assign ment with topic and
1	Total	50			date

Subject Teacher

Miss. J. M. Shaikh

ToD

Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur Principal

Dr. M. H.Gavhane PRINCIPAL Rajarshi Shahu Mahavidyalaya,Latur (Autonomous)

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(Academic Year 2021-22)

1 .Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com III Div. ABC	Sem VI	Miss.J.M. Shaikh	Entrepreneurship Development - IV	U-END- 696-E	03	50	75

2.Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date	
1	Entrepreneurial Motivation	13	17/12/2021to 07/01/2022	-7 PPTs,	Unit Test – I	
2	Intellectual Property Rights and MSMEs	12	08/01/2022 to 29/01/2022	Assignments	Lectures Marks	
3	TQM FASSAI and KAIZEN techniques for MSMEs	13	31/01/2022 to 12/03/2022	activities to be PPTs , (Lest/Assignment Wit Unit Test-H ate	
4	Export Documents & Procedure for Small Scale Entreprises	12	14/03/2022 to 16/04/2022	Assignments		
	Total	50	6.4 - A			
Subj	WCOY ect Teacher	(Нор	- M	rincial	

Miss. J. M. Shaikh

Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur Dr. M. H.Gavhane PRINCIPAL Rajarshi Shahu Mahavidyalaya,Latur (Autonomous)

Unit Test-11





(Academic Year 2021-22)

1.Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Voc. II Retail Management	Sem- IV	Miss.J.M. Shaikh	Financial Management II	U-FIM- 546	05	60	100

2.Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date	
1	Cost of Capital	14	22/12/2021 to 07/01/2022	PPTs, Assignments	Unit Test – I	
2	Capital Leverage	14	08/01/2022 to 09/02/2022			
3	Marginal Costing	16	10/02/2022 to 17/03/2022	PPTs, Assignments	Unit Test -	
4	Working Capital Management	16	18/03/2022 to 16/04/2022	activities to be organized	topic and date	
	Total	60	이 집 전자		1 F.	

Lines Subject Teacher

Miss.J.M.Shaikh

Dr. P. S. Trimukhe Head Department of Commerce Rajarshi Shahu Mahavidyalaya, (Autonomous), Latur

Dr. M. H. vhane Rajarshi Shahu Mahavidyalaya, Latur (Autonomous)