



Rajarshi Shahu Mahavidyalaya (Autonomous), Latur
Department of Commerce
Teaching Plan (Term-I)

(Academic Year 2022-23)



1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|------------------|----------|--------------------|---------------------------|-------------|---------|----------------|-------------|
| 1 | B.Com. II Div. A | Sem. III | Miss. J. M. Shaikh | Human Resource Management | U-HRM-377 | 03 | 50 | 75 |

2. Summary of Lesson Plan:

| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|---|--------------------------|--------------------------------|-------------------------------------|--|
| 1 | Introduction to Human Resource Management | 12 | 20/06/2022 to 18/07/2022 | Seminar | Activity Based Unit Test – I |
| 2 | Job Analysis and Job Design | 14 | 19/07/2022 to 08/08/2022 | | |
| 3 | Recruitment & Selection | 12 | 10/08/2022 to 14/09/2022 | Seminar | Assignment Unit Test - II |
| 4 | Training & Development | 12 | 21/09/2022 to 15/10/2022 | | |
| Total | | 50 | | | |


Subject Teacher

Miss J. M. Shaikh


HoD

Dr. P. S. Trimukhe
Head
Department of Commerce
Rajarshi Shahu Mahavidyalaya,
(Autonomous), Latur


Principal
PRINCIPAL
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1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|------------------|----------|--------------------|-------------------|-------------|---------|----------------|-------------|
| 1 | B.Com. II Div. C | Sem. III | Miss. J. M. Shaikh | Retail Management | U-REM-378 | 03 | 50 | 75 |

2. Summary of Lesson Plan:

| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|--|--------------------------|--------------------------------|-------------------------------------|--|
| 1 | Introduction to Retail Management | 12 | 22.06.2022 to 15.07.2022 | Seminar | Activity Based Unit Test - I |
| 2 | Consumer Buying Behaviour and Online Retailing | 12 | 16.07.2022 to 06.08.2022 | | |
| 3 | Franchising, Brand and Mall Management | 14 | 08.08.2022 to 10.09.2022 | Seminar | Assignment Unit Test - II |
| 4 | Retail Communication and Promotion | 12 | 12.09.2022 to 15.10.2022 | | |
| Total | | 50 | | | |

J. M. Shaikh

Subject Teacher

Miss J. M. Shaikh

P. S. Trimukhe

Head

Dr. P. S. Trimukhe
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[Signature]

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1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|-------------------|----------|--------------------|-----------------|-------------|---------|----------------|-------------|
| 1 | B.Com. II Div. BC | Sem. III | Miss. J. M. Shaikh | Business Ethics | U-ADC-334-B | 03 | 50 | 75 |

2. Summary of Lesson Plan:

| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|-------------------------------------|--------------------------|--------------------------|-------------------------------------|--|
| 1 | Introduction to Business Ethics | 12 | 22.06.2022 to 16.07.2022 | Seminar | Activity Based Unit Test – I |
| 2 | Ethical Aspects in Marketing | 12 | 20.07.2022 to 10.08.2022 | | |
| 3 | Ethics in Human Resource Management | 12 | 11.08.2022 to 10.09.2022 | Seminar | Assignment Unit Test - II |
| 4 | Ethics and Information Technology | 12 | 14.09.2022 to 15.10.2022 | | |
| Total | | 50 | | | |


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Department of Commerce
Teaching Plan (Term-I)
(Academic Year 2022-23)



1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|---------------------|--------|--------------------|---------------------------------|-------------|---------|----------------|-------------|
| 1 | B.Com. III Div. ABC | Sem. V | Miss. J. M. Shaikh | Entrepreneurship Development-II | U-END-596-E | 03 | 50 | 75 |

2. Summary of Lesson Plan:

| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|--|--------------------------|--------------------------------|-------------------------------------|--|
| 1 | Opportunity Identification & Selection | 13 | 20.06.2022 to 15.07.2022 | Seminar | Activity Based Unit Test - I |
| 2 | Formulation Of Business Plan | 12 | 16.07.2022 to 06.08.2022 | | |
| 3 | Financing of MSMEs | 13 | 08.08.2022 to 10.09.2022 | Seminar | Assignment Unit Test - II |
| 4 | Project Appraisal | 12 | 12.09.2022 to 15.10.2022 | | |
| Total | | 50 | | | |



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1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|----------------|----------|--------------------|------------------------|-------------|---------|----------------|-------------|
| 1 | M.Com. | Sem. III | Miss. J. M. Shaikh | Banking and Finance-II | P-BFI-319 | 05 | 60 | 100 |

2. Summary of Lesson Plan:

| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|---|--------------------------|--------------------------------|-------------------------------------|--|
| 1 | Introduction to Financial Institution | 10 | 20/06/2022 to 19/07/2022 | Group Discussion | Activity Based Unit Test – I |
| 2 | Agricultural and Rural Financial Institutions | 14 | 13/07/2022 to 30/07/2022 | | |
| 3 | Introduction to Development Banks | 14 | 03/08/2022 to 25/08/2022 | Group Discussion | Assignment Unit Test - II |
| 4 | International Financial Institutions | 12 | 26/08/2022 to 16/09/2022 | | |
| 5 | BASEL Accord | 11 | 28/09/2022 to 15/10/2022 | | |
| Total | | 60 | | | |


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(Academic Year 2022-23)



1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|----------------|--------|--------------------|-----------------------|-------------|---------|----------------|-------------|
| 1 | B. Voc (AT) | Sem. V | Miss. J. M. Shaikh | Management Accounting | VAT512 | 05 | 60 | 100 |

2. Summary of Lesson Plan:


| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|---|--------------------------|--------------------------------|-------------------------------------|--|
| 1 | Fundamental of Management Accounting | 12 | 20/06/2022 to 05/07/2022 | Problem Solving | Activity Based Unit Test - I |
| 2 | Financial Statement Analysis | 12 | 06/07/2022 to 25/07/2022 | | |
| 3 | Preparation of Fund Flow Statement | 12 | 26/07/2022 to 24/08/2022 | Problem Solving | Assignment Unit Test - II |
| 4 | Marginal Costing and Breakeven Analysis | 12 | 25/08/2022 to 15/09/2022 | | |
| 5 | Budgetary Control and Standard Costing | 12 | 16/09/2022 to 15/10/2022 | | |
| Total | | 60 | | | |


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(Academic Year 2022-23)



1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|----------------|----------|--------------------|------------------------|-------------|---------|----------------|-------------|
| 1 | B.Voc (CT) | Sem. III | Miss. J. M. Shaikh | Business Communication | U-BUC-428 | 05 | 60 | 100 |

2. Summary of Lesson Plan:

| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|--|--------------------------|--------------------------|-------------------------------------|--|
| 1 | Introduction to Business Communication | 15 | 21.06.2022 to 15.07.2022 | Seminar | Activity Based Unit Test - I |
| 2 | Forms of Business Communication | 14 | 16.07.2022 to 06.08.2022 | | |
| 3 | Business Correspondence | 15 | 08.08.2022 to 10.09.2022 | Seminar | Assignment Unit Test - II |
| 4 | Basics Understanding of Legal deeds and document | 16 | 12.09.2022 to 15.10.2022 | | |
| Total | | 60 | | | |


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Rajarshi Shahu Mahavidyalaya (Autonomous), Latur
Department of Commerce
Teaching Plan (Term-II)
(Academic Year 2022-23)



1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|------------------|---------|--------------------|----------------------|-------------|---------|----------------|-------------|
| 1 | B.Com. II Div. A | Sem. IV | Miss. J. M. Shaikh | Financial Management | U-FIM - 477 | 03 | 50 | 75 |

2. Summary of Lesson Plan:

| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|---|--------------------------|--------------------------------|-------------------------------------|--|
| 1 | Basics of Financial Management | 10 | 09/12/2022 to 03/01/2023 | Problem Solving | Activity Based Unit Test - I |
| 2 | Cost of Capital | 12 | 06/01/2023 to 30/01/2023 | | |
| 3 | Capital Structure and Leverage | 12 | 31/01/2023 to 27/02/2023 | Problem Solvin | Assignment Unit Test - II |
| 4 | Capital Budgeting and Capital Rationing | 16 | 28/02/2023 to 28/03/2023 | | |
| Total | | 50 | | | |

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1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|------------------------|------------|-----------------------|---|---------------|---------|----------------|-------------|
| 1 | B.Com. II Div. C | Sem. IV | Miss. J. M. Shaikh | Principles and Practices of Insurance | U-PPI- 478 | 03 | 50 | 75 |

2. Summary of Lesson Plan:

| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|---|--------------------------|--------------------------------|-------------------------------------|--|
| 1 | Introduction to Insurance | 12 | 09/12/2022 to 03/01/2023 | Seminar | Activity Based Unit Test - I |
| 2 | Reforms of Insurance Sector | 12 | 06/01/2023 to 30/01/2023 | | |
| 3 | Legal framework of Insurance | 12 | 31/01/2023 to 27/02/2023 | Seminar | Assignment Unit Test - II |
| 4 | Insurance Services, Claim Settlement and Policy Servicing | 14 | 28/02/2023 to 28/03/2023 | | |
| Total | | 50 | | | |


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1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|-------------------|---------|--------------------|-----------------|-------------|---------|----------------|-------------|
| 1 | B.Com. II Div. AB | Sem. IV | Miss. J. M. Shaikh | Business Ethics | U-ADC-434-B | 03 | 50 | 75 |

2. Summary of Lesson Plan:

| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|-------------------------------------|--------------------------|--------------------------------|-------------------------------------|--|
| 1 | Introduction to Business Ethics | 13 | 08/12/2022 to 30/12/2022 | Seminar | Activity Based Unit Test - I |
| 2 | Ethical Aspects in Marketing | 13 | 31/12/2022 to 27/01/2023 | | |
| 3 | Ethics in Human Resource Management | 12 | 28/01/2023 to 25/02/2023 | Seminar | Assignment Unit Test - II |
| 4 | Ethics and Information Technology | 12 | 01/03/2023 to 29/03/2023 | | |
| Total | | 50 | | | |


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1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|---------------------|---------|--------------------|---------------------------------|-------------|---------|----------------|-------------|
| 1 | B.Com. III Div. ABC | Sem. VI | Miss. J. M. Shaikh | Entrepreneurship Development-IV | U-END-696-E | 03 | 50 | 75 |

2. Summary of Lesson Plan:


| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|--|--------------------------|--------------------------------|-------------------------------------|--|
| 1 | Entrepreneurial Motivation | 13 | 08/12/2022 to 03/01/2023 | Seminar | Activity Based Unit Test - I |
| 2 | Intellectual Property Rights and MSMEs | 12 | 04/01/2023 to 31/01/2023 | | |
| 3 | TQM FASSAI and KAIZEN techniques for MSMEs | 13 | 01/02/2023 to 27/02/2023 | Seminar | Assignment Unit Test - II |
| 4 | Export Documents & Procedure for Small Scale Enterprises | 12 | 28/02/2023 to 29/03/2023 | | |
| Total | | 50 | | | |


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Rajarshi Shahu Mahavidyalaya (Autonomous), Latur
Department of Commerce
Teaching Plan (Term-II)
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1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|----------------|---------|--------------------|--------------------|-------------|---------|----------------|-------------|
| 1 | B. Voc (AT) | Sem. VI | Miss. J. M. Shaikh | Banking Management | VAT601 | 05 | 60 | 100 |

2. Summary of Lesson Plan:


| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|---|--------------------------|--------------------------------|-------------------------------------|--|
| 1 | International Banking | 12 | 08/12/2022 to 28/12/2022 | Seminar | Activity Based Unit Test - I |
| 2 | Documentary Letters of Credit | 12 | 29/12/2022 to 19/01/2023 | | |
| 3 | Treasury Management | 12 | 20/01/2023 to 14/02/2023 | Seminar | Assignment Unit Test - II |
| 4 | Balance Sheet Management Prudential norms | 12 | 15/02/2023 to 02/03/2023 | | |
| 5 | Funding Liquidity | 12 | 03/03/2023 to 29/03/2023 | | |
| Total | | 60 | | | |


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Teaching Plan (Term-II)
(Academic Year 2022-23)



1. Details of Classes to be taught:

| Sr. No. | Class and Div. | Sem. | Name of Teacher | Course Title | Course Code | Credits | Total Lectures | Total Marks |
|---------|----------------|---------|--------------------|--------------------------------|-------------|---------|----------------|-------------|
| 1 | B.Voc (RM) | Sem. VI | Miss. J. M. Shaikh | Retail Personnel Management-II | U-RPM-786 | 05 | 60 | 100 |

2. Summary of Lesson Plan:

| Sr. No. | Unit and Chapter to be Covered | Expected No. of Lectures | Date | Academic activities to be organized | No. of Test/Assignment with topic and date |
|---------|--------------------------------|--------------------------|--------------------------|-------------------------------------|--|
| 1 | Employee Health and Safety | 15 | 08/12/2022 to 30/12/2022 | Seminar | Activity Based Unit Test – I |
| 2 | Employee Welfare and Benefits | 15 | 31/12/2022 to 27/01/2023 | | |
| 3 | Social Security | 15 | 28/01/2023 to 25/02/2023 | Seminar | Assignment Unit Test - II |
| 4 | Incentives and Compensation | 15 | 01/03/2023 to 29/03/2023 | | |
| Total | | 60 | | | |


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