



Rajarshi Shahu Mahavidyalaya (Autonomous), Latur
Department of Commerce
Teaching Plan (Term I)



(Academic Year 2022-23)

1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. B	III	Miss.A.K.Balsaraf	Retail Management	U-REM-378	03	50	75

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Retail Management	12	20/06/2022 to 14/07/2022	Guest Lecture and PPT Presentation	Activity Based Unit Test - I
2	Consumer Buying Behavior and Online Retailing	12	18/07/2022 to 10/08/2022		
3	Franchising ,Brand and Mall Management	13	11/08/2022 to 08/09/2022	Guest Lecture and PPT Presentation	Assignment Unit Test - II
4	Retail Communication and Promotion	13	12/09/2022 to 15/10/2022		
Total		50			


Teacher

Miss. A.K.Balsaraf


HoD

Dr. P. S. Trimukhe
Head
Department of Commerce
Rajarshi Shahu Mahavidyalaya,
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Principal

PRINCIPAL
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Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. C	III	Miss.A.K.Balsaraf	Economic Planning in India	U-EPI-379	03	50	75

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction and Objectives of Economic Planning In India	13	22/06/2022 to 16/07/2022	Guest Lecture and PPT Presentation	Activity Based Unit Test - I
2	Public Sector In India	12	20/07/2022 to 10/08/2022		
3	Disinvestment of Public Enterprises	12	11/08/2022 to 10/09/2022	Guest Lecture and PPT Presentation	Assignment Unit Test - II
4	Planning Experience & NITI AYOOG	13	14/09/2022 to 15/10/2022		
Total		50			


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Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B. Com. III (AB)	V	Miss.A.K.Balsaraf	Banking and Finance-I	U-BAF-595-B	03	50	75

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	An Overview of History of Banking.	13	20.06.2022 to 20.07.2022	Guest Lecture and PPT Presentation	Activity Based Unit Test - I
2	Functions of Commercial Banks	12	20.07.2022 to 10.08.2022		
3	Types of Account Holders/Customers & Methods of Remittance	13	11.08.2022 to 08.09.2022	Guest Lecture and PPT Presentation	Assignment Unit Test - II
4	Electronic Business & E-banking	12	14/09/2022 to 15/10/2022		
Total		50			


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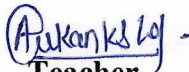
(Academic Year 2022-23)

1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B. Com. III (BC)	V	Miss.A.K.Balsaraf	Banking and Finance-I	U-BAF-595-B	03	50	75

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	An Overview of History of Banking.	13	20.06.2022 to 20.07.2022	Guest Lecture and PPT Presentation	Activity Based Unit Test – I
2	Functions of Commercial Banks	12	21.07.2022 to 10.08.2022		
3	Types of Account Holders/Customers & Methods of Remittance	13	12.08.2022 to 08.09.2022	Guest Lecture and PPT Presentation	Assignment Unit Test - II
4	Electronic Business & E-banking	12	12/09/2022 to 15/10/2022		
Total		50			


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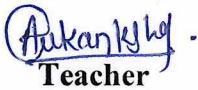
(Academic Year 2022-23)

1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course	Course Code	Credits	Total Lectures	Total Marks
1	B. Voc. III Corporate Accounting	V	Miss.A.K.Balsaraf	Corporate Accounting I	U-COA-671	05	60	100

2. Summary of Lesson Plan:


Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction	12	20/06/2022 to 09/07/2022	Problem Solving	Activity Based Unit Test - I
2	Issue of shares	12	11/07/2022 to 30/07/2022		
3	Methods of issue of shares	12	01/08/2022 to 23/08/2022	Problem Solving	Assignment Unit Test - II
4	Issue of Debentures	12	27/08/2022 to 16/09/2022		
5	Methods of Redemption of Debentures	12	26/09/2022 to 15/10/2022		
Total		60			


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1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	M.Com	III	Miss.A.K.Balsaraf	Marketing Management II	P-MAM-320	05	60	100

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Marketing Research and Marketing Information System	12	20/06/2022 to 09/07/2022	Guest Lecture and PPT Presentation	Activity Based Unit Test – I
2	Sales Forecasting	12	11/07/2022 to 30/07/2022		
3	Recent Trends in Marketing	12	01/08/2022 to 23/08/2022	Guest Lecture and PPT Presentation	Assignment Unit Test - II
4	Consumer Relationship Management	12	27/08/2022 to 16/09/2022		
5	Marketing Organization	12	26/09/2022 to 15/10/2022		
Total		60			


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Teaching Plan (Term II)

(Academic Year 2022-23)



1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. B	IV	Miss.A.K.Balsaraf	Principles and Practices of Insurance	U-PPI-478	03	50	75

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Insurance	14	08/12/2022 to 04/01/2023	Guest Lecture and PPT Presentation	Activity Based Unit Test - I
2	Reforms of Insurance Sector	12	05/01/2023 to 30/01/2023		
3	Legal framework of Insurance	12	01/02/2023 to 22/02/2023	Guest Lecture and PPT Presentation	Assignment Unit Test - II
4	Insurance Services, Claim Settlement & Policy Servicing	12	23/02/2023 to 29/03/2023		
Total		50			


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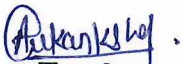
(Academic Year 2022-23)

1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. C	IV	Miss.A.K.Balsaraf	Economic Development in India	U-EPD-479	03	50	75

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Indian Agriculture Development During Five Year Plan	16	08/12/2022 to 05/01/2023	Guest Lecture and PPT Presentation	Activity Based Unit Test - I
2	Factors Hindering Economic Development in India	12	06/01/2023 to 03/02/2023		
3	Service Sector Development in India	10	04/02/2023 to 23/02/2023	Guest Lecture and PPT Presentation	Assignment Unit Test - II
4	Introduction to FDI & FII	12	14/09/2022 to 15/10/2022		
Total		50			


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1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B. Com. III (AB)	VI	Miss.A.K.Balsaraf	Banking and Finance-III	U-BAF-695-B	03	50	75

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Indian Money Market	12	08/12/2022 to 04/01/2023	Guest Lecture and PPT Presentation	Activity Based Unit Test – I
2	Indian Capital Market	12	05/01/2023 to 30/01/2023		
3	Reserve Bank of India	13	01/02/2023 to 22/02/2023	Guest Lecture and PPT Presentation	Assignment Unit Test - II
4	SEBI and Concepts Related to Stock Exchange	13	23/02/2023 to 29/03/2023		
Total		50			


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1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B. Com. III (BC)	VI	Miss.A.K.Balsaraf	Banking and Finance-III	U-BAF-695-B	03	50	75

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Indian Money Market	12	08/12/2022 to 04/01/2023	Guest Lecture and PPT Presentation	Activity Based Unit Test – I
2	Indian Capital Market	12	06/01/2023 to 30/01/2023		
3	Reserve Bank of India	13	02/02/2023 to 22/02/2023	Guest Lecture and PPT Presentation	Assignment Unit Test - II
4	SEBI and Concepts Related to Stock Exchange	13	23/02/2023 to 29/03/2023		
Total		50			


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1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course	Course Code	Credits	Total Lectures	Total Marks
1	B. Voc. III Accounting and Taxation	VI	Miss.A.K.Balsaraf	Corporate Accounting II	U-COA-771	05	60	100

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Preparation of Profit and Loss Statement	12	09/12/2022 to 30/12/2022	Problem Solving	Activity Based Unit Test - I
2	Preparation of Balance Sheet Statement	12	31/12/2022 to 20/01/2023		
3	Amalgamation and Internal Reconstruction of Companies	12	21/01/2023 to 10/02/2023	Problem Solving	Assignment Unit Test - II
4	Holding Company Accounts	12	11/02/2023 to 04/03/2023		
5	Accounts Relating to Liquidation of Companies	12	17/03/2023 to 29/03/2023		
Total		60			

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Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	M.Com	IV	Miss.A.K.Balsaraf	Banking and Finance-III	P-BAF-415	05	60	100

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Financial Market	12	09/12/22 to 30/12/22	Guest Lecture and PPT Presentation	Activity Based Unit Test – I
2	Money Market	13	31/12/22 to 20/01/23		
3	Capital Market	12	21/01/23 to 10/02/23	Guest Lecture and PPT Presentation	Assignment Unit Test - II
4	Debt Market	13	11/02/23 to 04/03/23		
5	Derivatives Market	10	17/03/23 to 29/03/23		
Total		60			

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