

**Rajarshi Shahu Mahavidyalaya (Autonomous), Latur**

**Department of Commerce**

**Teaching Plan (Term-I)**

**(Academic Year 2023-24)**



**1. Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. A	Sem. III	Miss. J. M. Shaikh	Retail Management	U-REM-378	03	50	75

**2. Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Introduction to Retail Management	12	30/06/2023 to 28/07/2023	Seminar	Activity Based Unit Test – I
2	Consumer Buying Behaviour and Online Retailing	12	03/08/2023 to 25/08/2023		
3	Franchising, Brand and Mall Management	14	26/08/2023 to 05/10/2023	Seminar	Assignment Unit Test - II
4	Retail Communication and Promotion	12	06/10/2023 to 14/10/2023		
Total		50			

*J. M. Shaikh*  
Subject Teacher  
Miss J. M. Shaikh

*P. S. Trimukhe*  
HoD  
Dr. P. S. Trimukhe  
Head  
Department of Commerce  
Rajarshi Shahu Mahavidyalaya,  
(Autonomous), Latur

*M. H. Gavhane*  
Principal  
Dr. M. H. Gavhane  
PRINCIPAL  
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**Teaching Plan (Term-I)**

**(Academic Year 2022-23)**



**1. Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. B	Sem. III	Miss. J. M. Shaikh	Retail Management	U-REM-378	03	50	75

**2. Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Introduction to Retail Management	12	26/06/2023 to 19/07/2023	Seminar	Activity Based Unit Test – I
2	Consumer Buying Behaviour and Online Retailing	12	24/07/2023 to 22/08/2023		
3	Franchising, Brand and Mall Management	14	23/08/2023 to 03/10/2023	Seminar	Assignment Unit Test - II
4	Retail Communication and Promotion	12	04/10/2023 to 14/10/2023		
Total		50			

*Signature*  
Subject Teacher  
Miss J. M. Shaikh

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Teaching Plan (Term-I)

(Academic Year 2022-23)



1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. II Div. AB	Sem. III	Miss. J. M. Shaikh	Business Ethics	U-ADC-334-B	03	50	75

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Introduction to Business Ethics	12	28/06/2023 to 21/07/2023	Seminar	Activity Based Unit Test – I
2	Ethical Aspects in Marketing	13	26/07/2023 to 23/08/2023		
3	Ethics in Human Resource Management	14	24/08/2023 to 04/10/2023	Seminar	Assignment Unit Test - II
4	Ethics and Information Technology	11	05/10/2023 to 14/10/2023		
Total		50			

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**1. Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. III Div. ABC	Sem. V	Miss. J. M. Shaikh	Entrepreneurship Development-II	U-END-596-E	03	50	75

**2. Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assign ment with topic and date
1	Opportunity Identification & Selection	13	28/06/2023 to 26/07/2023	Seminar	Activity Based Unit Test – I
2	Formulation Of Business Plan	12	28/07/2023 to 25/08/2023		
3	Financing of MSMEs	13	26/08/2023 to 04/10/2023	Seminar	Assignment Unit Test - II
4	Project Appraisal	12	06/10/2023 to 14/10/2023		
Total		50			

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**(Academic Year 2022-23)**



**1. Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	M.Com. II	Sem. III	Miss. J. M. Shaikh	Banking and Finance-II	P-BFI-319	05	60	100

**2. Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Financial Institution	12	26/06/2023 to 15/07/2023	Group Discussion	Activity Based Unit Test – I
2	Agricultural and Rural Financial Institutions	11	17/07/2023 to 05/08/2023		
3	Introduction to Development Banks	13	07/08/2023 to 31/08/2023	Group Discussion	Assignment Unit Test - II
4	International Financial Institutions	14	02/09/2023 to 03/10/2023		
5	BASEL Accord	10	05/10/2023 to 14/10/2023		
Total		60			

*Miss J. M. Shaikh*

Subject Teacher

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(Academic Year 2022-23)



1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	UG I GE	Sem. I	Miss. J. M. Shaikh	Fundamentals of Statistics GE		04	60	100

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignm ent with topic and date
1	Introduction to Statistics and Presentation of data	15	03/07/2023 to 24/07/2023	Problem Solving	Activity Based Unit Test – I
2	Measures of Central Tendencies	16	25/07/2023 to 17/08/2023		
3	Measures of Dispersion	15	21/08/2023 to 14/09/2023	Problem Solving	Assignment Unit Test - II
4	Correlation Analysis	14	18/09/2023 to 14/10/2023		
Total		60			

*Miss J. M. Shaikh*

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(Academic Year 2022-23)



1. Details of Classes to be taught:

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Com. I (AF)	Sem. I	Miss. J. M. Shaikh	Non-Banking Financial Companies VSC-I		02	30	50

2. Summary of Lesson Plan:

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Non-Banking Financial Companies	12	07/07/2023 to 05/08/2023	Seminar	Activity Based Unit Test - I
2	Legal Framework of NBFCs	10	11/08/2023 to 08/09/2023		
3	Recent Trends in NBFCs	08	09/09/2023 to 14/10/2023	Seminar	Assignment Unit Test - II
Total		30			

  
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**1. Details of Classes to be taught:**

Sr. No.	Class and Div.	Sem.	Name of Teacher	Course Title	Course Code	Credits	Total Lectures	Total Marks
1	B.Voc II (CT)	Sem. III	Miss. J. M. Shaikh	Business Communication	U-BUC-428	05	60	100

**2. Summary of Lesson Plan:**

Sr. No.	Unit and Chapter to be Covered	Expected No. of Lectures	Date	Academic activities to be organized	No. of Test/Assignment with topic and date
1	Introduction to Business Communication	14	26/06/2023 to 18/07/2023	Seminar	Activity Based Unit Test – I
2	Forms of Business Communication	16	21/07/2023 to 19/08/2023		
3	Business Correspondence	15	21/08/2023 to 15/09/2023	Seminar	Assignment Unit Test - II
4	Basics Understanding of Legal deeds and document	15	16/09/2023 to 14/10/2023		
<b>Total</b>		<b>60</b>			

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