



In collaboration
with



Rajarshi Shahu Mahavidyalay(Autonomous)Latur Placement Cell

ICICI BANK SALES OFFICER JOB DESCRIPTION

Designation – Sales Officer

Job Profile:

1. This is a permanent job & **ON ROLLS of ICICI Bank**
2. This is a **sales job** and not branch operations job. Requires field work.
3. Will be required to **generate business** for designated branch in the assigned geography.
4. Sales of Current Account & Savings Account along with other bank products.
5. Will be responsible for achieving **monthly sales target** assigned.

Eligibility:

1. Age: 20-26 years
2. Graduate (Engineers & MBAs are not eligible). Fresh graduates are eligible.
3. 0-2 years of experience in sales
4. Final year exam given and waiting for result students can apply.

Salary:

1. **Salary – Annual CTC of Rs.2.15 Lacs (A+, A&B category cities) or Rs.1.69 to 1.88 Lacs (C &D category cities)**
2. Performance based Incentives, Petrol and Mobile reimbursement, Bonus, PF, Gratuity, Medclaim, Insurance benefits.

Salient Features:

1. **Apply:** Candidates are required to apply for the specific job location.
2. **Interview:** Eligible applicants for the job will be **interviewed by ICICI Bank & ITM** by way of online test and personal Interview.
3. **Document Verification and training fee payment:** Selected applicants are required to submit photocopy of documents (Educational qualification, address proof, identity proof, date of birth proof) and get documents attested by the interview panellist. Training fee is **Rs.19,750/-** of which **Rs.5,000/-** will be paid by ICICI bank on behalf of selected candidate and **Rs.14,750/-** will be paid by selected candidate by way of Demand Draft or Easypay in favour of **“ITM Edutech Training Pvt. Ltd.” payable at Mumbai.** Training fee includes expenses on food, accommodation, faculty, training material, Certification, etc. After making the payment selected candidates will be issued an invitation-cum-offer letter.
4. **Get ICICI Bank offer letter:** The selected candidates after document verification and training fee payment will get the offer letter from ICICI bank within 2 days mentioning job branch location, salary and other terms and conditions.
5. **Training:** Selected applicants have to undergo 1 month training - 15 days residential training at Raipur conducted by ITM University and 15 days on-job-training (OJT) at their posted branch location.
6. **Earn Industry recognized Certification in 15 days and stipend:** After successfully clearing the training program, the candidates will be awarded with a certificate in **“Sales Management”**. **100% Attendance during the program is compulsory.** During the 15 days of OJT candidates will get Rs. 3700/- as gross stipend.
7. **Join on rolls of ICICI Bank:** Immediately after training candidates will join as Sales Officer on rolls of ICICI Bank at the branch Mentioned in their offer letter.

Note: ITM interview panelist and trainers are trained by ICICI bank to do the selection and training process for Sales Officer position.

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