

Rajarshi Shahu Mahavidyalaya(Autonomous)Latur

Placement Cell

ICICI PRUDENTIAL CAMPUS INTERVIEW ON 03.03.2020

PLACE: VLC HALL ,TIME:11.00 a.m.

JOB DESCRIPTION:

We are looking for young, high energy individuals with a passion for sales and for achieving aspirational targets. We will be hiring for the below channels:

Agency:

- Recruit, train and create a team of life insurance advisors
- Generate revenue through these set of advisors by:
 - Acquiring new customers
 - Cross-selling and upselling to the existing set of customers

Bancassurance:

- Induct and facilitate bank staff to cross sell / up sell our products to bank customers Liaise with bank staff to acquire / enhance relationship with prospective / existing customers

Direct Marketing:

- Utilise your personal and professional network through referencing and cold-calling to generate revenue
- Acquire new customers through leads provided by the company

Candidates who are willing to be mobile and work across locations will be preferred.

Selected candidates can be placed anywhere in Maharashtra.

Compensation details – Big 5



Benefits:

- **Mediclaime** : Rs. 400,000
- **Group Term Insurance** : Rs. 500,000
- **Mobile Reimbursement** : As per policy

Annual Guaranteed Pay : Rs. 2,45,000

Basic : Rs. 73,500

Supplementary Allowance : Rs. 106,500

Provident Fund¹ : Rs. 21,600

Statutory Bonus¹ : Rs. 7,000

Gratuity : Rs. 3,535

Flexible Compensation Plan: Rs. 32,865

Compensation details – Cat A+



Benefits:

- **Mediclaime** : Rs. 400,000
- **Group Term Insurance** : Rs. 500,000
- **Mobile Reimbursement** : As per policy

Annual Guaranteed Pay : Rs. 2,30,000

Basic : Rs. 69,000

Supplementary Allowance : Rs. 111,000

Provident Fund¹ : Rs. 21,600

Statutory Bonus¹ : Rs. 7,000

Gratuity : Rs. 3,319

Flexible Compensation Plan: Rs. 18,081



1.Provident Fund as a component of AGP refers to employer's contribution to PF

Compensation details – Cat A & Cat B



Benefits:

- **Mediclaime** : Rs. 400,000
- **Group Term Insurance** : Rs. 500,000
- **Mobile Reimbursement** : As per policy

Annual Guaranteed Pay : Rs. 2,15,000

Basic : Rs. 64,500

Supplementary Allowance: Rs. 115,500

Provident Fund¹ : Rs. 21,600

Statutory Bonus¹ : Rs. 7,000

Gratuity : Rs. 3,102

Flexible Compensation Plan : Rs. 3,298



1.Provident Fund as a component of AGP refers to employer's contribution to PF